



2nd International Trade Fair for Turning Technology

PRESS RELEASE

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turntec 2003 achieves further growth!

236 exhibitors from 11 countries present their products and services in turning technology

More than 10,000 visitors from all important industry areas are expected!

turntec 2003 opens on Dec. 3rd 2003 at the fair grounds Frankfurt/Main in Hall 6.0. The exhibition will be officially opened by Prof. Dr. h.c. Lothar Späth. Significant is that the exhibitor number could be doubled this year. Also the exhibition space could be increased from 6.650 sqm to 9.153 sqm. The target of the organizer to fill completely Hall 6.0 has been achieved. As a result of this, the new **entrance turntec-West** adjoin to Hall 8.0 of the parallel running EuroMold - World Fair for Moldmaking and Tooling, Design and Application Development - could be opened.

turntec presents the complete product and service program from the lathe via the tool and auxiliaries right to the turned part. Exhibitors from 11 countries are represented. The **product program** this year is more versatile and more complete. New product areas from the turning technology were added. New this year is also the donation of the **innovation prize of turning technology, the turntec-AWARD** on the first exhibition evening **Wednesday, Dec. 3, 2003 from 6.30 p.m.** onwards in Hall 6.0, exhibitor forum, presented by Prof. Dr. h.c. Lothar Späth. The exhibitor board of turntec and the exhibition management have selected for this year's turntec a special topic for the **special future show: "New possibilities of economic processing of difficult raw materials"** Hall 6.0, stand E 90. At the **exhibitor forum** will be offered lectures from 10 a.m. to 4 p.m. A **special exhibits show** presents application examples of various areas of turning technology. Additionally, an AWARD area is projected, where all applications for the AWARD are presented. The common exhibition party of turntec and EuroMold will take place under the arrangements of the 10th jubilee of EuroMold with an indoor fireworks on Thursday, Dec. 4, 2003 from 18.30 onwards. Also visitors can participate.

The growth rate of the exhibitor numbers is a result of the extraordinary intensive marketing and PR-work of the organizer DEMAT GmbH, Frankfurt. Also to be mentioned is the high effort of the **exhibitor board members**, Konrad Keck, BENZ GmbH Werkzeug- und Maschinenbau KG; Jean-Etienne Holzeisen, BREMOR SA; Willi Ulmer, CNC - Service & Programmier GmbH; Michael Schedler, DS Technologie; Ioanis Gatsas, Heinrich Hofsäß GmbH & Co.; Jochen Grausam, Helmut Klingel GmbH; Wolfgang Rich, RICH Präzisionsdrehteile GmbH; Hermann Rumpel, RUMPEL Präzisionstechnik; Michael Sischka, Schunk GmbH & Co. KG; Jörg Schwartz, Schwartz carbide cutting tools + more; Karl-Heinz Möller, Technischer Fachverlag Möller; Carsten Schmickler, UGINE-SAVOIE Rostfrei GmbH; Elisabeth Sollfrank, Michael Hepf, Vogel Industrie Medien GmbH & Co. KG, MM Maschinenmarkt; Pius Weber, Paul Weber GmbH & Co. KG Drehteile; Berthold Maier, Wolf-Maschinenbau AG. Due to their high identification with turntec and their high engagement together with the exhibition management, the targets for 2003 and a successful result could be achieved.

The **foreign exhibitor participation** could be increased from 26 % to 29,7 % this year. The highest proportion of exhibitors comes from Italy with 35,2 %, followed by Switzerland with 25,4 %, France 15,5 %, Spain and Austria 7 % each, Great Britain 4,3 % as well as USA, Belgium, Singapore and Taiwan with 1,4 % each.

Also the variety of **products and services** has been increased and is distributed in the following way: turned parts 45,1 %, tools 14,9 %, lathes 14,3 %, engineering 8,4 %, measuring devices 4,6 %, cleaning 4,6 %, software 2,5 %, storage and conveying equipment 2,0 %, clamping technology 1,3 %, others 0,7 %. New and added are companies from product areas

like cooling and lubrication 0,4 %, packaging 0,8 %, waste disposal 0,4 % and raw materials 0,4%.

There are also more **corporate stands** than last year. A special great success is the participation of the **Association of the German Turned Parts Industry** (FMI) for the 2nd turntec. With 10 exhibitors (Berger Holding GmbH & Co. KG, Burgtec Systemlösungen GmbH & Co. KG, FMI, Gersfelder Metallwaren GmbH, Grieshaber GmbH + Co. KG, Lindenmaier AG, Prefag GmbH + Co. KG, Räuchle GmbH + Co. KG, Reiner Präzision GmbH, RUMPEL Präzisionstechnik) and a surface of **160 sqm** this corporate stand offers everything around turning. The initiative of Hermann Rumpel, RUMPEL Präzisionstechnik and Werner Liebmann of FMI should be mentioned here specifically.

From **abroad** new are the Italian corporate stands **ASPIN** with 6 exhibitors: ASPIN, CIB, Cogeme Set Spa, CTM Centroitavia, Italinox SRL, Micromes SRL and a surface of 56 sqm, **CAMSER** with 6 exhibitors: Camser, C.M.T., Eligraf, Sassatelli, Talmec, Telcomec and a surface of 30 sqm, **CAN Servizi Srl** with 2 exhibitors: CAN Servizi Srl, Sacla Srl and a surface of 21 m², **CAM** with 5 exhibitors and a surface of 20 m² as well as the Spanish corporate stand with 3 exhibitors: **Fastenex S.L.**, Industrias Urcelay S.A., Talleres Arreche S.A. and 12 sqm.

The **special feature show: “New possibilities for the economic processing of difficult materials“**, Hall 6.0 Stand E90 was co-ordinated by Hermann Rumpel, RUMPEL Präzisionstechnik, and Carsten Schmickler, UGINE-SAVOIE Rostfrei GmbH. In **daily 2 lecture groups** from 11.30 a.m. – 12.15 p.m. and 2.15 to 3.00 at the exhibitor lecture forum and the following **machining trails** optimization solutions as well as new ways for the use and the processing of difficult raw materials will be presented companies from areas like materials, turned parts, machines, tools, cooling and lubrication as well as end-users are participating. The lecturer are Jürgen Christ, Kegler Präzision, Harald Haug, Andreas Vollmer, Hartmetall Werkzeugfabrik Paul Horn GmbH, Wolfgang Rich, RICH-Präzisions-Drehteile GmbH, Raphael Craen, UGINE-SAVOIE Rostfrei GmbH and Hermann Rumpel, RUMPEL Präzisionstechnik.

The **exhibitor forum** with 10 lectures every day from 10 am to 16 pm will provide new trends and innovative solutions of the turning technology. The topics are the following (amendments possible) **„Drytec – we take the turning technology into dry field“**, Ing. Gerhard Melcher, Boehlerit GmbH; **„Optimized processing of difficult machining material“**, Dipl. Ing. Raphael Craen, UGINE-SAVOIE Rostfrei GmbH, Wolfgang Rich, RICH-Präzisions-Drehteile GmbH, Harald Haug, Andreas Vollmer, Hartmetall-Werkzeugfabrik Paul Horn GmbH; **„Often a spark is sufficient“**, Peter Althaus, altrade GmbH Feuerlöschtechnik; **„Economic complete molding on lathes with the help of self powered tools“**, Dipl. Wirt.-Ing. (FH) Konrad Keck, BENZ GmbH Werkzeug- und Maschinenbau KG; **„Specialists for the processing of Nickelalloys“**, Jürgen Christ, Kegler Präzision GmbH, Dipl. Ing. Raphael Craen, UGINE-SAVOIE Rostfrei GmbH, Dipl. Ing. Hermann Rumpel, RUMPEL Präzisionstechnik, Harald Haug, Andreas Vollmer, Hartmetall-Werkzeugfabrik Paul Horn GmbH; **„PRECI-FLEX – the innovative tooling system“**, Dipl. Ing. Joel Judas, ESA Eppinger GmbH; **„Universal cleaning units for the efficient and chemicalfree part and machine cleaning“** Dipl.-Wirt. Ing. Christoph Oster, Schickert GmbH & Co. KG; **„Rigtime optimization in the turning technology as demonstrated with high speed clamp changing systems“**, Dipl.-Ing. Uwe Weil, SCHUNK GmbH & Co. KG; **„Application possibilities for a circular lathe to produce machined parts“**, Berthold Maier, Wolf – Maschinenbau AG; **„Minimal lubrication in practical use“**, Dipl.-Ing. Ralf Domrös, Willy Vogel AG; **„High tech lubrication fluids and their maintenance with suitable filtersystems“**, Milorad Krstic, Kleenoil Panolin AG; **„Modernization of more spindle turning units“**, Dr.-Ing. Detlef Langer, TaR Maschinen; **„Complete solutions for the fire protection of modern machine tools“**, Klaus Bauer, Kraft & Bauer Brandschutzsysteme GmbH; **„Linear turning machine advantages disadvantages“**, **„Human working conditions while processing high precision parts“**, Peter Nagel, Peter Nagel GmbH & Co. KG.

A **special feature show** with applications from all industry areas of turntec comprises the product program of this year's fair. Special exhibits like **high speed grinding machine "Grindturn Alpha"** (WILLY DEGEN), **3 – IN – ONE : Kickboard – Trolley – Caddy** (Heppler CNC-Technik), **Tool supervision** (Kadigo Prozessüberwachung + Handel), **Torque rattle in parts and assembled** (Helmut Klingel GmbH), **Märklin-Locomotive**, **Bosch-Injection valve**, **Damasko-clock** (Hobe GmbH), **ROTA THW plus Quick Jaw change chuck** (SCHUNK GmbH & Co. KG), **NEW CUT-LINE by Applitec** (SCHWARTZ – carbide cutting tools & more-), **RANK Hydro-CNC-Cross Carriage** (CNC-Service & Programmier GmbH), **Stainless steel in different forms** (UGINE-SAVOIE Rostfrei GmbH), **Pistonrod** (Peter Nagel GmbH & Co. KG), **Subcontracting parts for the automotive industry** (Paul Weber GmbH & Co. KG).

The innovation prize for turning technology **turntec AWARD**, which will be awarded for the first time by **Prof. Dr. h.c. Lothar Späth** is a special highlight. The **AWARD ceremony** with reception takes place first exhibition evening **Wednesday Dec. 3, 2003 from 18.30** onwards in Hall 6.0, exhibitor forum. Invited are all exhibitors of turntec 2003, the exhibition board and trade visitors. The jury is constituted by valuable members of the exhibition board members, the press and endusers: Stephan Meyer, corporate development team GmbH; Werner Liebmann, Verband der Deutschen Drehteileindustrie (FMI); Dietmar Kuhn Vogel Industriemedien GmbH & Co. KG; Karl-Heinz Möller, Technischer Fachverlag Möller; Ralf Spierling, Robert Bosch GmbH; Pius Weber, Paul Weber GmbH & Co. KG Drehteile; Ioanis Gatsas, H. Hofsäß GmbH & Co.; Konrad Keck, BENZ GmbH Werkzeug- und Maschinenbau KG; Dr. Rolf Langbein, Konradin Verlag; Hermann Rumpel, RUMPEL Präzisionstechnik.

Three winners were selected, the applications overall where innovative and wide spread. The turntec AWARD (gold, silver, bronze) was designed at DEMAT and produced by SCHUNK GmbH & Co. KG. It shows an enlarged turned and milled part made from aluminium.

This year the organizer expects many trade visitors from EuroMold, as all EuroMold visitors receive a combined ticket for both fairs and the Western entrance facilitates the access to turntec significantly. Expected is an increase of visitors compared to last year, which are interested only in turntec. The expectation is for more than **10.000 visitors** from various European countries but also overseas. To be expected is also the fact that many CEO's, production managers, development managers, shop stewards, from the areas parts, tooling, lathes and engineering will visit turntec. Additionally purchase personal and decision makers from the whole enduser industry will be expected.

Target of this year's turntec is to achieve a high exhibitor satisfaction unified with a positive exhibition atmosphere with good business contacts with existing customers and many new contacts as well as an intensive B-2-B-business. A successful AWARD ceremony should be part of it as well as satisfied visitors, which take home new ideas, solutions and application possibilities in the area of turning technology. With the 2nd turntec should be demonstrated that it is possible even in difficult surroundings to develop further successfully a trade fair with significant growth and new business possibilities.

The exhibition management of turntec is sure, that already at this year's turntec many companies, established exhibitors or new ones will decide for the **participation of turntec 2004, Dec. 1 – 4**. Next to a growth of suppliers of turned parts significantly more lathe suppliers will find in turntec a suitable fair. The expected change of the **EMO regulation**, which has been explained in a letter from the European Commission, General Direction Competition, will also contribute to this. This letter also explains, that the European Commission, General Direction Competition, due to negotiations with CECIMO, will reduce the exclusivity of EMO to a 6 month period and that in future time all trade fairs which will take place between November and April will be relieved of EMO sanctions. It is regarded as a great

success of DEMAT, that after many month efforts at the European Commission that the already applied prolongation of the existing EMO regulation will not be realized.

CECIMO has already declared that exhibitors of this years turntec 2003 and of EuroMold 2003, who exhibit machine tools at these trade fairs will not be imposed with sanctions. Therefore the exhibition management expects for **turntec 2004 up to 350 exhibitors from 15 countries.**

Interested exhibitors can book turntec 2004 already from Dec. 3 – 6, 2003 at our **booking stand** in aisle E38, Hall 6.0. Further information available by the exhibition management turntec 2003, DEMAT GmbH.

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